## TO OUR SHAREHOLDERS

I am pleased to report first quarter results of Century Financial Corporation and its subsidiary Century Bank and Trust.

For the three months ending March 31, 2024, your company earned net income of \$1,977,000 or earnings per share of $\$ 1.18$. This compares to March 31, 2023 when net income of $\$ 1,660,000$ and earnings per share of $\$ 0.97$ were reported. The return on average equity ( ROE ) for the first quarter was $16.37 \%$ with a return on assets (ROA) of $1.69 \%$. ROE and ROA for the same period in 2023 were $14.41 \%$ and $1.41 \%$, respectively

The bank's total revenue at March 31, 2024 was \$6,049,000 versus \$5,637,000 at March 31, 2023. Other performance measures when comparing first quarter 2024 against first quarter 2023 are: net interest income of \$4,717,000 compared to $\$ 4.431,000$ and total non-interest income of $\$ 1,332,000$ compared to $\$ 1,206,000$. The major component driving the positive year-over variance in non-interest income is attributable to the bank's Trust and Investment Management group's first-quarter revenue of $\$ 682,900$ - an increase of $\$ 106,000$ over March 31, 2023 results. Total first-quarter operating expenses were $\$ 3,572,000$ versus $\$ 3,586,000$ a year earlier.

Total assets at March 31, 2024 were $\$ 473,458,000$ compared to \$466,154,000 at March 31, 2023. Deposits closed the quarter at \$414,192,000 this compares to \$412,429,000 at March 31, 2023. Total deposits at 12-31-23 were $\$ 415,981,000$.

Loans totaled \$226,789,000 at March 31, 2024 compared to $\$ 202,360,000$ a year earlier. The allowance for credit loss was \$3,319,000 or 1.46\% of the loan portfolio compared to $\$ 3,299,000$ or $1.63 \%$ of the loan portfolio at March 31, 2023. There was a $\$ 50,000$ provision for loan loss expense made in the first quarter of 2024 compared to no provision expense in the first quarter of 2023.

Shareholder equity at March 31, 2024 and March 31, 2023 was \$50,920,000 and \$45,671,000, respectively. Capital ratios are strong and well above minimum regulatory requirements.

The Board of Directors announced a \$0.015 per share dividend increase at the Annual Shareholders' Meeting on March 19, 2024. Qualifying shareholders saw this reflected in their March 20, 2024 payment. The new quarterly dividend of $\$ 0.24$ per share sets the annual payout rate at $\$ 0.96$. Based on a $\$ 28.55$ stock price at March 31, 2024, this equates to a dividend yield of $3.36 \%$.

As Fed rate action and inflationary trends have stabilized, economic fundamentals that support and measure strength for the consumer and businesses within our geographic footprints appear to be continuing on a sound basis. This has reflected in appropriate opportunities for long-term relationship expansion for the bank, in all lines of business, as we close the first quarter. As the calendar gets deeper into the year, our dedicated team looks forward to further executing on our 2024 initiatives - while dogedly taking daily action to serve our clients doggedly taking daily action to serve our clients and communities in the exemplary manner we expect from ourselves.

Thank you for your continued support, loyalty, business, and referrals to Century Bank and Trust. I look forward to reporting to you in the upcoming quarters.

Eric H. Beckhusen
Eric H. Beckhusen
Chairman \& CEO

## DIRECTORS \& OFFICERS

## CENTURY FINANCILL COBPORATION DIRECTORS

## ERIC H. BECKHUSEN

Chairman \& CEO,
Century Bank and Trust

## ROBERT P. BROTHER

Attorney at Law,
Brothers Law Off
Brothers Law Office, PLLC
JEFFREY W. BUDD
CPA, Chief Finance Officer,
JAMES W. GORDON
Certified Public Accountant
James W. Gordon, CPA, P.C.

## CENTURY BANK AND TRUST OFFICERS

## ERIC H. BECKHUSEN <br> Chairman \& CEO

## ERIC J. WYNES

President
DYLAN M. FOSTER


REBECCA S. CRABILL Chief Financial Officer

## JULIE A. ANDREWS

Vice President \& Senior Trust Officer

## ALICIA K. KULPINSKI

 Vice President \&
## JARED E. HOFFMASTER

 Vice President \& Investment Officer JEFFREY S. HOLBROOK Vice President
## DONNA L. PENICK

 Vice President \& Risk OfficerANDREA J. STRONG Vice President RONALD H. UHL Vice President MICHAEL D. EDDY Assistant Vice President \& Mortgage Loan Officer
ALICIA A. FINNERMAN
Assistant Vice President
Mortgage Loan Officer

## BRUCE S. A. GOSLING

Certified Public Accountant,
Phillips \& Company

## BRIAN D. PRIDGEON

Partner,
Pridgeon Farms, LLC
ERIC J. WYNES
President,
Century Bank and Trust

SERGIO GOMEZ Assistant Vice President \& Mortgage Loan Officer ELISA MANLEY Assistant Trust Officer MASHAUN M. SCHABLOSKI Assistant Vice President \&
Marketing Director Marketing Director ERIK L. SCHAEFFER Assistant Vice President \& KATHY A. TOMSON Assistant Vice President \& Mortgage Loan Officer

## MELINDA G. DEAN

 Retail Loan Officer TEFFANY F. DICKEY Retail Loan Officer
## MICHAEL C. LAURAINE

 Business Development \&Commercial Loan Officer KAREN A. DUNN Human Resource Manager JENNIFER J. EWERS Auditor
TIFFANY R. MOORE Deposit Services Officer
RYAN J. SADDLER Cash Management Officer

CENTURYBANKANDTRUST.COM
[866] 680-BANK

FIRST Quarter
REPORT TO SHAREHOLDERS
MARCH 31, 2024

BRONSON•COLDWATER • NOTTAWA
QuIncy • READING • Sturgis
THREE RIVERS

|  | MARCH 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2024 |  | 2023 |  |
| ASSETS |  |  |  |  |
| Cash and due from banks | \$ | \$16,490,315 | \$ | \$12,731,160 |
| Interest bearing deposits in other financial institutions |  | 1,750,000 |  | 2,000,000 |
| Investment securities available for sale |  | 130,641,544 |  | 149,452,614 |
| Investment securities (market value of \$13,360,173 in 2024 and $\$ 15,852,053$ in 2023) held to maturity |  | 15,641,273 |  | 17,991,489 |
| Federal funds sold and other overnight investments |  | 66,087,980 |  | 66,201,489 |
| Loans |  | 226,789,101 |  | 202,360,136 |
| Less: Allowance for credit losses |  | $(3,318,957)$ |  | $(3,298,632)$ |
| Loans, Net |  | 223,470,144 |  | 199,061,505 |
| Bank premises and equipment, net |  | 4,256,573 |  | 4,188,444 |
| Bank owned life insurance |  | 9,077,092 |  | 8,848,028 |
| Accrued interest receivable and other assets |  | 6,042,841 |  | 5,678,829 |
| TOTAL ASSETS | \$ | 473,457,762 | \$ | 466,153,557 |
| LIABILITIES |  |  |  |  |
| Deposits |  |  |  |  |
| Non-interest bearing | \$ | 147,263,945 | \$ | 162,580,356 |
| Interest bearing |  | 266,928,414 |  | 249,848,674 |
| TOTAL DEPOSITS |  | 414,192,360 |  | 412,429,030 |
| Accrued interest payable and other liabilities |  | 2,845,833 |  | 2,553,609 |
| Other borrowings |  | 5,500,000 |  | 5,500,000 |
| TOTAL LIABILITIES | \$ | 422,538,192 | \$ | 420,482,639 |
| SHAREHOLDERS' EQUITY |  |  |  |  |
| Common stock - \$1 par value; <br> Shares authorized: 3,000,000 in 2024 and 2023; issued and outstanding: 1,663,121 in 2024 and 1,711,341 in 2023 | \$ | 1,663,121 | \$ | 1,711,341 |
| Paid in capital |  | 12,931,581 |  | 14,152,835 |
| Retained earnings |  | 41,851,183 |  | 35,496,976 |
| Accumulated other comprehensive loss |  | $(5,526,314)$ |  | (5,690,235) |
| TOTAL SHAREHOLDERS' EQUITY | \$ | 50,919,570 | \$ | 45,670,918 |
| TOTAL LIABILITIES AND SHAREHOLDER'S EQUITY | \$ | 473,457,762 | \$ | 466,153,557 |
| BOOK VALUE PER SHARE | \$ | \$30.62 | \$ | \$26.69 |


|  |  | $\begin{aligned} & \text { EE MONTHS I } \\ & 024 \\ & \hline \end{aligned}$ | 2023 |  |
| :---: | :---: | :---: | :---: | :---: |
| INTEREST INCOME |  |  |  |  |
| Loans, including fees | \$ | 3,578,203 | \$ | 2,742,344 |
| Securities |  |  |  |  |
| Taxable |  | 1,363,322 |  | 1,293,760 |
| Non-Taxable |  | 94,156 |  | 92,090 |
| Federal funds sold and other overnight investments |  | 811,223 |  | 691,559 |
| Interest on deposits in other financial institutions |  | 12,216 |  | 13,500 |
| TOTAL INTEREST INCOME | \$ | 5,859,121 | \$ | 4,833,252 |
| Interest Expense |  |  |  |  |
| Interest on other deposits |  | 1,062,700 |  | 357,628 |
| Interest on time deposits over \$100,000 |  | 52,109 |  | 17,596 |
| Other interest expense |  | 27,389 |  | 27,132 |
| TOTAL INTEREST EXPENSE | \$ | 1,142,198 | \$ | 402,357 |
| Net Interest Income |  | 4,716,923 |  | 4,430,895 |
| PROVISION FOR LOAN LOSSES |  | 50,000 |  | - |
| Net Interest Income after Provision for Loan Losses |  | 4,666,923 |  | 4,430,895 |
| Non-interest Income |  |  |  |  |
| Trust and investment management revenue |  | 682,909 |  | 576,922 |
| Service charges on deposit accounts |  | 411,030 |  | 428,064 |
| Gain on sale of mortgage loans |  | 68,208 |  | 50,186 |
| Other income |  | 169,664 |  | 150,605 |
| TOTAL NON-INTEREST INCOME | \$ | 1,331,812 | \$ | 1,205,776 |
| Non-interest Expense |  |  |  |  |
| Salaries |  | 1,707,936 |  | 1,771,519 |
| Employee benefits |  | 466,322 |  | 462,611 |
| Occupancy and equipment expense |  | 576,995 |  | 568,347 |
| Other expense |  | 821,244 |  | 783,288 |
| TOTAL NON-INTEREST EXPENSE | \$ | 3,572,497 | \$ | 3,585,765 |
| INCOME BEFORE INCOME TAXES |  | 2,426,238 |  | 2,050,907 |
| INCOME TAXES |  | 449,649 |  | 391,312 |
| NET INCOME | \$ | 1,976,590 | \$ | 1,659,595 |
| BASIC \& DILUTED EARNINGS PER SHARE | \$ | 1.18 | \$ | 0.97 |

