## To Our Shareholders

It is my pleasure to report third-quarter results for Century Financial Corporation and its subsidiary Century Bank and Trust.
For the nine months ending September 30, 2014, Century Bank and Trust reported net income of $\$ 1,817,000$ or earnings per share of $\$ 0.93$. This compares to net income of $\$ 2,083,000$ or earnings per share of $\$ 1.07$ for the same period ending September 30,2013

The bank's third-quarter results for the three months ended September 30th are as follows:

- 2014 - net income of $\$ 713,000$ and earnings per share of $\$ 0.37$.

2013 - net income of $\$ 660,000$ and earnings per share of $\$ 0.34$.

## Balance Sheet

The bank had total assets of $\$ 273,989,000$ at September 30, 2014. At September 30,2013 total assets stood at $\$ 260,987,000$.
Total loans were $\$ 170,264,000$ at September 30, 2014 and $\$ 154,264,000$ at September 30, 2013. Year over the loan portfolio has seen growth of $10.37 \%$. The growth rate since December 31, 2013 is $11.98 \%$.

The allowance for loan loss (as a percent of the loan portfolio) at September 30, 2014 stood at $1.60 \%$. At September 30, 2013 it was $1.88 \%$. A provision for loan loss expense of $\$ 75,000$ was made for the quarter compared to an expense of $\$ 85,000$ at September 30 , 2013.

Total deposits continue to grow, finishing at $\$ 240,925,000$ for September 30, 2014. This compares to total deposits of $\$ 230,723,000$ at September 30, 2013

At September 30, 2014, Shareholders' Equity totaled $\$ 30,932,000$ compared to $\$ 28,010,000$ at September 30, 2013. Key capital ratios remain solid at September 30, 2014: risk-based capital - 17.98\%; tier one capital - $16.73 \%$ and leverage ratio - 11.98\%.

## Income Statement

Net interest income for the nine months ended September 30 , 2014 was $\$ 6,555,000$ compared to $\$ 6,397,000$ for the same period ending September 30, 2013.

Total non-interest income was $\$ 3,274,000$ for the nine months ending September 30, 2014. Non-interest income at September 30, 2013 was $\$ 3,622,000$. For the three months ended 2014 and 2013 , non-interest income was $\$ 1,194,000$ and $\$ 1,193,000$, respec-
tively. tively.

The bank's non-interest income continues to be driven by three very important sources: trust and investment management ser vices, deposit services and the sale and servicing of fixed rate residential mortgages.
A specific highlight for the nine months ending September 30, 2014 is the revenue related to our Trust and Investment Manage ment Group. When compared to September 30, 2013 performance, revenue from this unit is $\$ 86,000$ or $7.54 \%$ higher.

## Dividend

As reported to you in late September, with a separate communication, Century Financial Corporation increased the quarterly divi dend to $\$ 0.11$ per share from the previous rate of $\$ 0.10$ per share. The new cash dividend of $\$ 0.11$ per share was paid September 22, 2014 to shareholders of record September 5, 2014.

As we now focus on the fourth-quarter, your bank teams are actively working on obtaining our remaining 2014 goals while "setting the bar" for our 2015 performance objectives.

I thank each shareholder for your support and loyalty, your continued business as a customer and your mindful referrals of friends, family and associates to Century Bank and Trust.

## Directors \& Officers

## Century Financial Corporation Directors

Eric H. Beckhusen Chairman \& CEO Century Bank and Trust Robert P. Brothers Attorney-at-Law Bruce S.A. Gosling Certified Public Accountant Norman and Paulsen, P.C John D. Hutchinson Attorney-at-Law
Thomas G. Kramer ADAPT, Incorporated

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Dylan M. Foster Senior Vice Presiden Gaylene S. Adams Vice President
Julie A. Andrews Vice President \& Senior Trust Officer
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Vice President
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Assistant Vice President \& Trust Officer
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Rebecca R. Duke Marketing Director
Heather E. Eldridge Trust Operations Officer AnnMarie L. Sanders Commercial Loan Officer Kathy A. Tomson Mortgage Loan Officer

# CENTURY 

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Third Quarter
Report to Shareholders
September 30, 2014

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## Consolidated Balance Sheet

September 30,

|  | September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2014 |  | 2013 |  |
| Assets |  |  |  |  |
| Cash and due from banks | \$ | 3,420,219 | \$ | 9,490,330 |
| Short term investments |  | 500,000 |  | 1,510,000 |
| Investment securities available for sale |  | 48,820,342 |  | 58,416,200 |
| Investment securities (market value of \$11,768,143 in 2014 and $\$ 11,796,385$ in 2013) held to maturity |  | 12,148,093 |  | 12,631,110 |
| Federal funds sold and other overnight investments |  | 25,146,000 |  | 10,832,000 |
| Loans |  | 170,263,746 |  | 154,264,067 |
| Less: Allowance for loan loss |  | $(2,715,763)$ |  | $(2,897,781)$ |
| Loans, Net |  | 167,547,983 |  | 151,366,286 |
| Bank premises and equipment, net |  | 5,385,821 |  | 5,669,558 |
| Bank owned life insurance |  | 7,794,983 |  | 7,566,085 |
| Accrued interest receivable and other assets |  | 3,225,290 |  | 3,505,018 |
| Total Assets | \$ | 273,988,731 | \$ | 260,986,587 |
| Liabilities |  |  |  |  |
| Deposits |  |  |  |  |
| Non-interest bearing | \$ | 43,863,060 | \$ | 45,140,699 |
| Interest bearing |  | 197,062,382 |  | 185,582,671 |
| Total Deposits |  | 240,925,442 |  | 230,723,370 |
| Accrued interest payable and other liabilities |  | 2,131,029 |  | 2,252,867 |
| Long-term borrowings |  | 0 |  | 0 |
| Total Liabilities | \$ | 243,056,471 | \$ | 232,976,237 |
| Shareholders' Equity |  |  |  |  |
| Common stock - \$1 par value; |  |  |  |  |
| Shares authorized: 3,000,000 in 2014 and 2013; issued and outstanding: 1,934,757 in 2014 and 1,934,757 in 2013 | \$ | 1,934,757 | \$ | 1,934,757 |
| Paid in capital |  | 19,202,709 |  | 19,202,709 |
| Retained earnings |  | 12,269,655 |  | 10,918,847 |
| Accumulated other comphrensive loss |  | (2,474,861) |  | $(4,045,963)$ |
| Total Shareholders' Equity | \$ | 30,932,260 | \$ | 28,010,350 |
| Total Liabilities and Shareholder's Equity | \$ | 273,988,731 | \$ | 260,986,587 |
| Book Value Per Share | \$ | 15.99 | \$ | 14.48 |

Consolidated Statement of Income

|  | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2014 |  | 2013 |  | 2014 |  | 2013 |
| Interest Income |  |  |  |  |  |  |  |  |
| Loans, including fees | \$ | 1,896,681 | \$ | 1,815,900 | \$ | 5,544,238 | \$ | 5,365,910 |
| Securities |  |  |  |  |  |  |  |  |
| Taxable |  | 291,888 |  | 355,572 |  | 947,953 |  | 1,066,750 |
| Non-Taxable |  | 72,584 |  | 77,310 |  | 224,117 |  | 225,504 |
| Federal funds sold and other overnight investments |  | 13,800 |  | 6,618 |  | 41,245 |  | 28,539 |
| Short term investments |  | 4,411 |  | 5,197 |  | 13,711 |  | 15,626 |
| Total Interest Income | \$ | 2,279,364 | \$ | 2,260,597 | \$ | 6,771,264 | \$ | 6,702,329 |
| Interest Expense |  |  |  |  |  |  |  |  |
| Interest on other deposits |  | 47,292 |  | 69,631 |  | 165,450 |  | 210,766 |
| Interest on time deposits over \$100,000 |  | 17,136 |  | 26,367 |  | 51,217 |  | 94,642 |
| Other interest expense |  | 4 |  | 4 |  | 11 |  | 32 |
| Total Interest Expense | \$ | 64,431 | \$ | 96,002 | \$ | 216,678 | \$ | 305,440 |
| Net Interest Income |  | 2,214,933 |  | 2,164,595 |  | 6,554,586 |  | 6,396,889 |
| Provision for Loan Losses |  | 75,000 |  | 85,000 |  | 105,000 |  | 185,000 |
| Net Interest Income after Provision for Loan Losses |  | 2,139,933 |  | 2,079,595 |  | 6,449,586 |  | 6,211,889 |
| Non-interest Income |  |  |  |  |  |  |  |  |
| Trust and investment management revenue |  | 423,400 |  | 387,486 |  | 1,225,775 |  | 1,140,199 |
| Service charges on deposit accounts |  | 437,986 |  | 414,808 |  | 1,223,512 |  | 1,187,609 |
| Gain on sale of mortgage loans |  | 191,124 |  | 232,890 |  | 405,045 |  | 883,415 |
| Other income |  | 141,831 |  | 158,203 |  | 419,189 |  | 410,602 |
| Total Non-interest Income | \$ | 1,194,341 | \$ | 1,193,387 | \$ | 3,273,521 | \$ | 3,621,825 |
| Non-interest Expense |  |  |  |  |  |  |  |  |
| Salaries |  | 853,329 |  | 926,331 |  | 2,648,280 |  | 2,710,720 |
| Employee benefits |  | 396,760 |  | 431,840 |  | 1,305,201 |  | 1,324,461 |
| Occupancy and equipment expense |  | 487,019 |  | 442,549 |  | 1,596,360 |  | 1,412,838 |
| Other expense |  | 605,542 |  | 560,609 |  | 1,683,675 |  | 1,474,715 |
| Total Non-interest Expense | \$ | 2,342,650 | \$ | 2,361,329 | \$ | 7,233,516 | \$ | 6,922,734 |
| Income Before Income Taxes |  | 991,624 |  | 911,653 |  | 2,489,591 |  | 2,910,980 |
| Income Taxes |  | 278,128 |  | 251,358 |  | 672,931 |  | 828,432 |
| Net Income | \$ | 713,496 | \$ | 660,295 | \$ | 1,816,660 | \$ | 2,082,548 |
| Basic \& Diluted Earnings Per Share | \$ | 0.37 | \$ | 0.34 | \$ | 0.93 | \$ | 1.07 |

