## To Our Shareholders

It is my pleasure to report the third-quarter results for Century Financial Corporation and its subsidiary Century Bank and Trust
For the nine-months ending September 30, 2015, Century Bank and Trust reported net income of $\$ 1,937,000$ or earnings per share of $\$ 1.00$. This compares to net income of $\$ 1,817,000$ or earnings per share of $\$ 0.94$ for the same period ending September 30, 2014. Income Statement
The bank reported total revenues of $\$ 10,503,000$ at September 30, 2015. This constitutes $4.56 \%$ growth over September 30, 2014 Tevenues of $\$ 10,045,000$

Solid performance from all the bank's core lines of business have contributed to the $6.65 \%$ increase in net income when comparing September 30, 2015 to the same period in 2014:

- Total interest income up $\$ 169,000$
- Total interest expense down $\$ 51,000$

Trust and Ivestment Management revenue increased by $\$ 112,000$
Balance Sheet
The bank had total assets of $\$ 284,950,000$ at September 30, 2015. This is a $4.00 \%$ increase over September 30, 2014, when assets were $\$ 273,989,000$

Total loans at the end of the third quarter 2015 were $\$ 176,039,000$ compared to $\$ 170,264,000$ for the same period in 2014. Year over the loan portfolio has seen growth of $3.39 \%$. Loans have increased $3.73 \%$ since December 31, 2014 - - total loans at that date were $\$ 169,713,000$
The allowance for loan loss (as a percent of the loan portfolio) at September 30, 2015 was $1.30 \%$. This compares to $1.60 \%$ at September 30, 2014. A provision for loan loss expense of $\$ 90,000$ was made for the quarter compared to an expense of $\$ 75,000$ for the third quarter of 2014 .

Total deposits grew $3.42 \%$ when comparing September 30, 2015 to September 30, 2014. Deposit balances were $\$ 249,165,000$ and $\$ 240,925,000$, respectively.
The bank's capital ratios at September 30, 2015 stood as follows:

> .$\quad$ Tier 1 Leverage Ratio - $12.53 \%$
> .$\quad$ Tier 1 Capital Ratio and Common Equity Tier 1 Capital Ratio - $16.87 \%$ Total Capital Ratio - $17.97 \%$.

These measures continue to strongly exceed minimum regulatory requirements.
Total Shareholder Equity at September 30, 2015 was $\$ 32,624,000$ compared to $\$ 30,932,000$ at September 30, 2014
As previously reported, we continue to see improved economic conditions and customer confidence in the markets we serve. These positive external factors coupled with the long-term, client focused values our teams act on daily, have driven the favorable result reported. As the third-quarter concludes, we are concentrated on the remaining opportunities in 2015 and beginning our 2016
planning.

I would like to take this opportunity to thank Robert (Bob) Brothers for his 11 years of dedicated service as a Director. Our customers, communities, shareholders and employees have been well served by his commitment and balanced stewardship as a Board member. Bob has recently resigned his Board position as he and his wife prepare to embark on a major travel adventure

I thank each shareholder for your continued support, business as a client and conscious customer referrals to Century Bank and Trust.

## Directors \& Officers

## Century Financial Corporation Directors

Eric H. Beckhusen
Kelly B. Murphy
Chairman \& CEO,
Century Bank and Trust
Bruce S. A. Gosling Certified Public Accountant Norman and Paulsen, P.C.
John D. Hutchinson Attorney-at-Law
Thomas G. Kramer Executive Director, ADAPT, Incorporated Caroline P. Lowe
Certified Public Accountant

## Century Bank and Trust Officers

## Eric H. Beckhusen

 Chairman \& CEOEric J. Wynes President
Dylan M. Foste Senior Vice Presiden Gaylene S. Adams Vice President Julie A. Andrews Vice President \& Senior Trust Officer
Jessica A. Handy-Drewek Vice President \& Commercial Loan Officer Donna M. Hobday Vice President
Ginger J. Kesler Vice President
Ronald H. Uh Vice President David L. Wright Vice Presiden
Alicia K. Cole Assistant Vice President \& Trust Officer
Corey L. Collins Assistant Vice President \& Deposit Services Officer
Michael D. Eddy Assistant Vice President \& Mortgage Loan Officer
Jared E. Hoffmaster Assistant Vice President \& Investment Officer

Jeffrey S. Holbrook Assistant Vice President \& Barry R. Miller
Barry R. Miller
Assistant Vice President \&
Assistant Vice President \&
-
Vicki R. Morris Assistant Vice President \& Mortgage Loan Officer Andrea J. Strong Assistant Vice President \& Teller Operations Officer Adam M. Wright Assistant Vice President \& Commercial Loan Officer Donna L. Penick Auditor
Katherine L. Sexton-Deck Controller
W. Samuel Davenport III Loan Officer
Heather E. Eldridge Trust Operations Officer
Tracy A. Richer Trust Officer
AnnMarie L. Sanders Commercial Loan Officer Erik L. Schaeffer Trust Officer
Kathy A. Tomson Mortgage Loan Officer
(866) 680-BANK

Third Quarter
Report to Shareholders
September 30, 2015

Bronson • Coldwater • Nottawa
Quincy•Reading • Sturgis
Three Rivers

September 30,

|  | September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2015 |  | 2014 |  |
| Assets |  |  |  |  |
| Cash and due from banks | \$ | 8,662,472 | \$ | 3,420,219 |
| Short term investments |  | 500,000 |  | 500,000 |
| Interest bearing deposits with other banks |  | 1,743,000 |  | 0 |
| Investment securities available for sale |  | 45,803,115 |  | 48,820,342 |
| Investment securities (market value of $\$ 14,238,830$ in 2015 and $\$ 11,768,143$ in 2014) held to maturity |  | 14,479,240 |  | 12,148,093 |
| Federal funds sold and other overnight investments |  | 23,420,000 |  | 25,146,000 |
| Loans |  | 176,039,497 |  | 170,263,746 |
| Less: Allowance for loan loss |  | $(2,280,691)$ |  | (2,715,763) |
| Loans, Net |  | 173,758,806 |  | 167,547,983 |
| Bank premises and equipment, net |  | 5,104,215 |  | 5,385,821 |
| Bank owned life insurance |  | 8,024,885 |  | 7,794,983 |
| Accrued interest receivable and other assets |  | 3,453,906 |  | 3,225,290 |
| Total Assets | \$ | 284,949,639 | \$ | 273,988,731 |
| Liabilities |  |  |  |  |
| Deposits |  |  |  |  |
| Non-interest bearing | \$ | 46,557,304 | \$ | 43,863,060 |
| Interest bearing |  | 202,607,574 |  | 197,062,382 |
| Total Deposits |  | 249,164,878 |  | 240,925,442 |
| Accrued interest payable and other liabilities |  | 3,160,844 |  | 2,131,029 |
| Total Liabilities | \$ | 252,325,722 | \$ | 243,056,471 |
| Shareholders' Equity |  |  |  |  |
| Common stock - \$1 par value; |  |  |  |  |
| Shares authorized: 3,000,000 in 2015 and 2014; issued and outstanding: 1,931,757 in 2015 and |  |  |  |  |
| 1,934,757 in 2014 |  | 1,931,757 | \$ | 1,934,757 |
| Paid in capital |  | 19,162,759 |  | 19,202,709 |
| Retained earnings |  | 11,702,639 |  | 12,269,655 |
| Accumulated other comphrensive loss |  | $(173,238)$ |  | $(2,474,861)$ |
| Total Shareholders' Equity | \$ | 32,623,917 | \$ | 30,932,260 |
| Total Liabilities and Shareholder's Equity | \$ | 284,949,639 | \$ | 273,988,731 |
| Book Value Per Share | \$ | 16.89 | \$ | 15.99 |

Consolidated Statement of Income

|  | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2015 |  | 2014 |  | 2015 |  | 2014 |
| Interest Income |  |  |  |  |  |  |  |  |
| Loans, including fees | \$ | 2,020,853 | \$ | 1,896,681 | \$ | 5,801,277 | \$ | 5,544,238 |
| Securities |  |  |  |  |  |  |  |  |
| Taxable |  | 278,490 |  | 291,888 |  | 844,672 |  | 947,953 |
| Non-Taxable |  | 82,089 |  | 72,584 |  | 233,988 |  | 224,117 |
| Federal funds sold and other overnight investments |  | 10,436 |  | 13,800 |  | 39,978 |  | 41,245 |
| Short term investments |  | 11,391 |  | 4,411 |  | 20,069 |  | 13,711 |
| Total Interest Income | \$ | 2,403,259 | \$ | 2,279,364 | \$ | 6,939,984 | \$ | 6,771,264 |
| Interest Expense |  |  |  |  |  |  |  |  |
| Interest on other deposits |  | 44,171 |  | 47,292 |  | 131,858 |  | 165,450 |
| Interest on time deposits over \$100,000 |  | 9,917 |  | 17,136 |  | 33,642 |  | 51,217 |
| Other interest expense |  | 4 |  | 4 |  | 11 |  | 11 |
| Total Interest Expense | \$ | 54,093 | \$ | 64,431 | \$ | 165,512 | \$ | 216,678 |
| Net Interest Income |  | 2,349,166 |  | 2,214,933 |  | 6,774,472 |  | 6,554,586 |
| Provision for Loan Losses |  | 90,000 |  | 75,000 |  | 270,000 |  | 105,000 |
| Net Interest Income after Provision for Loan Losses |  | 2,259,166 |  | 2,139,933 |  | 6,504,472 |  | 6,449,586 |
| Non-interest Income |  |  |  |  |  |  |  |  |
| Trust and investment management revenue |  | 434,459 |  | 423,400 |  | 1,337,716 |  | 1,225,775 |
| Service charges on deposit accounts |  | 418,066 |  | 437,986 |  | 1,211,648 |  | 1,223,512 |
| Gain on sale of mortgage loans |  | 247,115 |  | 191,124 |  | 604,232 |  | 405,045 |
| Other income |  | 139,465 |  | 141,831 |  | 409,285 |  | 419,189 |
| Total Non-interest Income | \$ | 1,239,105 | \$ | 1,194,341 | \$ | 3,562,881 | \$ | 3,273,521 |
| Non-interest Expense |  |  |  |  |  |  |  |  |
| Salaries |  | 951,322 |  | 853,329 |  | 2,884,403 |  | 2,648,280 |
| Employee benefits |  | 416,582 |  | 396,760 |  | 1,336,106 |  | 1,305,201 |
| Occupancy and equipment expense |  | 508,668 |  | 487,019 |  | 1,544,014 |  | 1,596,360 |
| Other expense |  | 619,574 |  | 605,542 |  | 1,659,293 |  | 1,683,675 |
| Total Non-interest Expense | \$ | 2,496,145 | \$ | 2,342,650 | \$ | 7,423,815 | \$ | 7,233,516 |
| Income Before Income Taxes |  | 1,002,126 |  | 991,624 |  | 2,643,538 |  | 2,489,591 |
| Income Taxes |  | 270,513 |  | 278,128 |  | 706,050 |  | 672,931 |
| Net Income | \$ | 731,613 | \$ | 713,496 | \$ | 1,937,488 | \$ | 1,816,660 |
| Basic \& Diluted Earnings Per Share | \$ | 0.38 | \$ | 0.37 | \$ | 1.00 | \$ | 0.94 |

