## To Our Shareholders

I am pleased to report solid first quarter performance results for Century Financial Corporation and its subsidiary Century Bank and Trust.

For the opening three months ending March 31, 2013, your company is reporting net income of \$694,000 or earnings per share of \$0.35. This compares nicely to March 31, 2012 when net income of \$494,000 and earnings per share of \$0.25 were obtained.

The overall balance sheet continues to exhibit strength and growth.

Total assets ended the quarter at \$263 million – an increase of \$5 million when compared to the same period in 2012. Deposits also continue to expand, with March 31, 2013 levels at \$231 million. Total deposits were \$228 million at March 31, 2012. The bank's capital and resulting ratios remain extremely strong and are increased from March 31, 2012 levels.

The positive trend in profitability we have seen in the first quarter is the balanced contribution of increased total revenue and reduction in operating expenses.

First quarter total revenue, the combination of net interest and non-interest income, was \$3,237,000 compared to \$3,141,000 at March 31, 2012. Total operating expenses at March 31, 2013 were \$2,262,000 – a decrease of \$231,000 when compared to the same period in 2012.

When comparing the respective first quarters, net interest income is down approximately \$52,000 for 2013 and total loans ended the period 2.75 percent lower than at March 31, 2012. However, the loan portfolio has remained consistent with the September 30, 2012 and December 31, 2012 levels previously reported to you.

Our Trust and Investment Management Group and Mortgage lending team continued their strong contribution to overall non-interest income. Total non-interest income increased \$149,000 from 2012 results. Trust and investment management revenue for the quarter was \$375,000 compared to \$363,000 at March 31, 2012. Likewise, a favorable comparison of gain on sale of mortgage loan income was recognized – \$315,000 at March 31, 2013 versus \$143,000 at March 31, 2012.

As I discussed at our Shareholder Meeting on March 19, 2013, long-term shareholder return continues to be a priority of your Management Team and Board of Directors. At this meeting, we announced the Board of Directors' decision to increase the quarterly dividend rate from \$0.06 per share to \$0.08 per share payable March 20, 2013. We also continue our stock repurchase program as an additional way to enhance shareholder value. At March 31, 2013, Century Financial Corporation stock price closed at \$11.55 per share compared to \$6.80 at March 31, 2012.

We close the first quarter of 2013 with a respectable performance and positive momentum. As a shareholder, I thank you for the three main ways you contribute to our success: (1) your support and loyalty as an investor, (2) your business as a customer and (3) your referrals of new customers and relationships to Century Bank and Trust.

Eric H. Beckhusen Chairman & CEO

Eric H. Beckhusen

## **Directors & Officers**

## **Century Financial Corporation Directors**

Eric H. Beckhusen Chairman & CEO, Century Bank and Trust

.EO, Certitied Publi and Trust Kelly B. Muri

Robert P. Brothers *Attorney-at-Law* 

Bruce S.A. Gosling Certified Public Accountant, Norman and Paulsen, P.C.

John D. Hutchinson *Attorney-at-Law* 

Thomas G. Kramer Executive Director, ADAPT, Incorporated

Caroline P. Lowe Certified Public Accountant

Kelly B. Murphy President, Murphy Oil Co., Inc.

Robert W. Shedd Northshore Asset Mgt.

Stanley R. Welch Chairman of the Board, Bronson Plating Co.

Eric J. Wynes President, Century Bank and Trust

## **Century Bank and Trust** Officers

Eric H. Beckhusen Chairman & CEO

Eric J. Wynes President

Dylan M. Foster First Vice President

Gaylene S. Adams *Vice President* 

Donna M. Hobday *Vice President* 

Ginger J. Kesler Vice President

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David L. Wright Vice President

Julie A. Andrews Assistant Vice President & Senior Trust Officer

Alicia K. Cole Assistant Vice President & Trust Officer

Michael D. Eddy Assistant Vice President

Barry R. Miller Assistant Vice President & Mortgage Loan Officer

Vicki R. Morris Assistant Vice President & Mortgage Loan Officer Donna L. Penick *Auditor* 

Katherine L. Sexton-Deck *Controller* 

Corey L. Collins
Deposit Services Officer
W. Sarayal Devaraget

W. Samuel Davenport III Loan Officer

Rebecca R. Duke Marketing Director

Heather E. Eldridge Trust Operations Officer

Jessica A. Handy Commercial Loan Officer

Jared E. Hoffmaster Investment Officer

Jeffrey S. Holbrook Commercial Loan Officer

AnnMarie L. Sanders Commercial Loan Officer

Raymond A. Sterling Commercial Loan Officer

Andrea J. Strong Teller Operations Officer

Adam M. Wright Commercial Loan Officer



CenturyBankandTrust.com

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First Quarter Report to Shareholders March 31, 2013

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Three Rivers

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March 31,	March 31,			
2013	2012			
Assets				
Cash and due from banks \$ 5,268,136 \$	3,268,182			
Short term investments 1,510,000	2,400,000			
Investment securities available for sale 66,987,918	54,055,258			
Investment securities (market value of \$9,967,208				
in 2013 and \$7,527,491 in 2012) held to maturity 10,811,477	6,366,726			
Federal funds sold and other overnight investments 18,092,000	28,186,000			
Loans 146,727,533	150,879,491			
Less: Allowance for loan loss (3,098,390)	(3,006,053)			
Loans, Net 143,629,143	147,873,438			
Bank premises and equipment, net 5,794,717	5,397,765			
Bank owned life insurance 7,449,767	7,211,220			
Accrued interest receivable and other assets 3,679,987	2,955,496			
<b>Total Assets</b> \$ 263,223,145 \$	257,714,085			
Liabilities				
Deposits Non-interest bearing \$ 43,310,798 \$	38,751,097			
Interest bearing 187,759,126	189,127,066			
	227,878,163			
251,007,724	227,676,103			
Accrued interest payable and other liabilities 3,023,898	2,488,438			
Long-term borrowings 0	0			
<b>Total Liabilities</b> \$ 234,093,822 \$	230,366,601			
Shareholders' Equity				
Common stock - \$1 par value;				
Shares authorized: 3,000,000 in 2013 and 2012;				
issued and outstanding: 1,961,060 in 2013				
and 1,979,460 in 2012 \$ 1,961,060 \$	1,979,460			
Paid in capital 19,515,351	19,652,705			
Retained earnings 9,839,885	8,002,159			
Accumulated other comprehensive loss (2,186,973)	(2,286,840)			
Total Shareholders' Equity \$ 29,129,323 \$	27,347,484			
	257,714,085			
Book Value Per Share \$ 14.85 \$	13.82			

Consolidated Statement of Incom	e			
·	Three Mo	Three Months Ended		
	Mar	March 31,		
	2013		2012	
Interest Income				
Loans, including fees \$	1,728,845	\$	1,891,640	
Securities				
Taxable	337,234		273,328	
Non-Taxable	68,576		75,102	
Federal funds sold and other overnight investments	14,826		16,626	
Short term investments	5,065		8,916	
<b>Total Interest Income</b>	2,154,546		2,265,612	
Interest Expense				
Interest on other deposits	74,386		107,731	
Interest on time deposits over \$100,000	38,270		63,637	
Other interest expense	4		45	
<b>Total Interest Expense</b>	112,660		171,413	
Net Interest Income	2,041,886		2,094,199	
Provision for Loan Losses	0		0	
Net Interest Income after Provision for Loan Losses	2,041,886		2,094,199	
Non-interest Income				
Trust and investment management revenue	375,234		363,161	
Service charges on deposit accounts	367,591		395,581	
Gain on sale of mortgage loans	315,160		142,665	
Other income	137,471		145,154	
Total Non-interest Income	1,195,456		1,046,561	
Non-interest Expense	1,175,450		1,040,301	
Salaries	867,170		871,577	
Employee benefits	452,629		403,079	
Occupancy and equipment expense	454,347		471,073	
Other expense	488,255		747,860	
Total Non-interest Expense	2,262,401		2,493,589	
Income Before Income Taxes	974,941		647,171	
Income Taxes	281,275		153,043	
Net Income \$	· · · · · · · · · · · · · · · · · · ·	\$	494,128	
Basic Earnings Per Share \$	0.35	\$	0.25	
Diluted Earnings Per Share \$	0.35	\$	0.25	

Certain amounts in the prior year consolidated financial statements may have been reclassified to conform with the current year presentation.