## To Our Shareholders

Greetings fellow shareholders. I am pleased to report the third-quarter results for Century Financial Corporation and its subsidiary Century Bank and Trust.

For the nine months ending September 30, 2021, Century Bank and Trust reported net income of $\$ 3,965,000$ or earnings per share of $\$ 2.18$. This compares to net income of $\$ 3,751,000$ or earnings per share of $\$ 2.04$ for the same period ending September 30, 2020. Return on Average Assets (ROA) and Return on Average Equity (ROE) were $1.24 \%$ and $11.51 \%$, respectively. This compares to year-to-date ROA of $1.37 \%$, with ROE f $11.61 \%$ at September 30, 2020

Total assets for the bank at September 30, 2021 were $\$ 454,015,000$, compared to $\$ 400,903,000$ at September 30, 2020. For additional perspective, total assets were $\$ 440,758,000$ at June 30, 2021.

Loans ended the period at $\$ 212,804,000$. This is a $\$ 25,654,000$ decrease over September 30, 2020. This anticipated decrease is primarily associated with the forgiveness process of Paycheck Protection Program (PPP) loans. At September 30, 2021, the bank's PPP loan portfolio totaled $\$ 9,466,000$. This portfolio at September 30,2020 stood at $\$ 25,100,000$.

Allowance for loan loss, as a percentage of loans, at September 30, 2021 was $1.61 \%$. This compares to $1.30 \%$ at September 30, 2020. As highlighted in previous reports, an important viewpoint when benchmarking allowance levels is recognition of the bank's PPP activity. Adjusting for these Small Business Administration (SBA) guaranteed balances, the allowance for loan loss at September 30, 2021 would be $1.68 \%$ of the raditional loan portfolio. No provision for loan loss expense was made for the year compared to an expense of $\$ 425,000$ for the same period in 2020.

Shareholder equity at September 30, 2021 was $\$ 47,404,000$ compared to $\$ 44,421,000$ at September 30, 2020 . Capital ratios remain strong and well above minimum regulatory requirements.

Total revenue at September 30, 2021 was $\$ 13,399,000$ compared to $\$ 13,211,000$ at September 30, 2020. As expected with the historically low-rate environment, net interest income is off $\$ 576,000$ when compared to September 30, 2020. The compressed net interest margin was nicely countered by an increase in non-interest income of $\$ 764,000$ for the same period. The bank's three bellwether sources of non-interest revenue - Trust and Investment Management, residential mortgage lending, and deposit services - all reflected meaningful increases when comparing September 30, 2021 to the same period in 2020.

Non-interest expense for the nine months ending September 30, 2021 was $\$ 8,526,000$ versus $\$ 8,192,000$ at September 30, 2020. Operating costs, net of employee related expenses increased $\$ 426,000$ when comparing the nine months ending September 30, 2021 to the same period in 2020. This variance is primarily associated with the significantly reduced operating environment Covid created in 2020. A more meaningful and normal reference point would be the nine months ended in 2019 - the bank's total non-interest expense was $\$ 8,341,000$ at that period.

As we move into the fourth quarter, your bank team has a balanced focus on executing remaining 2021 initiatives and planning for 2022. I thank you for your business, referrals and loyalty as a shareholder.

## Eric H. Beckhusen

## Directors \& Officers

## Century Financial Corporation Directors <br> ctors

Eric H. Beckhusen Century Bank and Trust Robert P. Brothers Robert P. Brothe Brothers Law Office, PLIC Jeffrey W. Budd Jeffrey W. Budd CPA, Utility Director,
Coldwater Board of Public Utilities James W. Gordon Certified Public Accountant James W. Gordon, CPA, P.C

## Bruce S. A. Gosling,

 Cabridge \& Company, PLCThomas G. Kramer Retired Executive Directo ADAPT, Incorporated William G. Pridgeon Partner,
Partner,
Pridgeon Farms, LLC
Eric J. Wynes Eric J. Wresident, Century Bank and Trust

## Century Bank and Trust Officers

Eric H. Beckhusen
Chairman \& CEO Eric J. Wynes President
Dylan M. Foster Executive Vice President Rebecca S. Crabill Chief Financial Office Julie A. Andrews Julie A. Andrews Vice President \& Jeffrey S. Holbrook Vice President Barry R. Miller Vice President
Donna L. Penick
Vice President \& Risk Officer
Andrea J. Strong
Vice President
Ronald H. Un
Vice President
Alicia K. Cole
Assistant Vice President \& Trust Officer
Corey L. Collins Assistant Vice President \& Commercial Loan Officer Jason C. Dozeman Assistant Vice President \& Commercial Loan Officer Michael D. Eddy Assistant Vice President \& Mortgage Loan Officer
ared E. Hoffmaster Assistant Vice President \& nvestment Officer
Vicki R. Morris
Assistant Vice President \&
Mortgage Loan Officer
Tracy A. Richer
Assistant Vice President \& Trust Officer
Mashaun M. Schabloski Assistant Vice President \& Marketing Director Kathy A. Tomson Assistant Vice President \& Mortgage Loan Officer Melinda G. Dean Retail Loan Officer Karen A. Dunn Human Resource Manager Jennifer J. Ewers Auditor
Alicia A. Finnerman Mortgage Loan Officer Sergio Gomez Mortgage Loan Officer Tiffany R. Moore Deposit Services Officer Ryan J. Saddler Cash Management Officer Erik L. Schaeffe Trust Officer

CenturyBankandTrust.com

(866) 680-BANK

Third Quarter Report to Shareholders September 30, 2021

Bronson • Coldwater • Nottawa Quincy • Reading • Sturgis

Three Rivers

## Consolidated Balance Shee

September 30,

|  | September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2021 |  | 2020 |  |
| Assets |  |  |  |  |
| Cash and due from banks | \$ | 14,424,477 | \$ | 10,955,716 |
| Interest bearing deposits in other financial institutions |  | 1,744,000 |  | 1,494,000 |
| Investment securities available for sale |  | 41,737,153 |  | 37,402,721 |
| Investment securities (market value of \$19,117,587 in 2021 and $\$ 15,452,250$ in 2020) held to maturity |  | 18,636,124 |  | 14,691,018 |
| Federal funds sold and other overnight investments |  | 151,035,858 |  | 84,421,616 |
| Loans |  | 212,804,173 |  | 238,458,548 |
| Less: Allowance for loan loss |  | $(3,417,189)$ |  | $(3,097,672)$ |
| Loans, Net |  | 209,386,984 |  | 235,360,876 |
| Bank premises and equipment, net |  | 4,399,043 |  | 4,797,790 |
| Bank owned life insurance |  | 9,429,868 |  | 9,196,847 |
| Accrued interest receivable and other assets |  | 3,221,135 |  | 2,582,680 |
| Total Assets | \$ | 454,014,644 | \$ | 400,903,265 |
| Liabilities |  |  |  |  |
| Deposits |  |  |  |  |
| Non-interest bearing | \$ | 149,546,838 | \$ | 131,472,566 |
| Interest bearing |  | 249,256,530 |  | 214,431,815 |
| Total Deposits |  | 398,803,368 |  | 345,904,381 |
| Accrued interest payable and other liabilities |  | 2,307,593 |  | 2,577,414 |
| Other borrowings |  | 5,500,000 |  | 8,000,000 |
| Total Liabilities | \$ | 406,610,961 | \$ | 356,481,795 |
| Shareholders' Equity |  |  |  |  |
| Common stock - $\$ 1$ par value; <br> Shares authorized: 3,000,000 in 2021 and 2020; issued and outstanding: 1,802,093 in 2021 and 1,823,403 in 2020 | \$ | 1,802,093 | \$ | 1,823,403 |
| Paid in capital |  | 16,540,135 |  | 17,047,750 |
| Retained earnings |  | 28,847,371 |  | 24,922,309 |
| Accumulated other comprehensive loss |  | 214,084 |  | 628,008 |
| Total Shareholders' Equity | \$ | 47,403,682 | \$ | 44,421,470 |
| Total Liabilities and Shareholder's Equity | \$ | 454,014,644 | \$ | 400,903,265 |
| Book Value Per Share | \$ | 26.30 | \$ | 24.36 |

Consolidated Statement of Income

| Consolidated Statement of Income |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended September 30, 20212020 |  |  |  | $\begin{aligned} & \text { Nine Months Ended } \\ & \text { September 30, } \\ & 2021 \quad 2020 \end{aligned}$ |  |
| Interest Income |  |  |  |  |  |  |
| Loans, including fees | \$ | 2,496,043 | \$ | 2,611,615 | \$7,434,688 | \$7,984,597 |
| Securities |  |  |  |  |  |  |
| Taxable |  | 209,872 |  | 188,718 | \$ 572,032 | 670,522 |
| Non-Taxable |  | 87,511 |  | 82,744 | \$ 247,233 | 248,846 |
| Federal funds sold and other overnight investments |  | 54,839 |  | 21,493 | \$ 120,536 | 146,968 |
| Interest on deposits in other financial institutions |  | 9,250 |  | 12,957 | \$ 27,401 | 40,863 |
| Total Interest Income | \$ | 2,857,515 | \$ | 2,917,527 | \$8,401,890 | \$9,091,796 |
| Interest Expense |  |  |  |  |  |  |
| Interest on other deposits |  | 56,690 |  | 52,480 | 162,475 | 218,551 |
| Interest on time deposits over \$100,000 |  | 12,104 |  | 23,206 | 46,032 | 74,848 |
| Other interest expense |  | 27,689 |  | 37,464 | 82,165 | 111,578 |
| Total Interest Expense | \$ | 96,483 | \$ | 113,150 | \$ 290,673 | \$ 404,977 |
| Net Interest Income |  | 2,761,031 |  | 2,804,377 | 8,111,217 | 8,686,819 |
| Provision for Loan Losses |  | - |  | 190,000 | - | 425,000 |
| Net Interest Income after Provision for Loan Losses |  | 2,761,031 |  | 2,614,377 | 8,111,217 | 8,261,819 |
| Non-interest Income |  |  |  |  |  |  |
| Trust and investment management revenue |  | 602,633 |  | 574,026 | 1,785,444 | 1,521,022 |
| Service charges on deposit accounts |  | 457,492 |  | 430,979 | 1,322,852 | 1,218,744 |
| Gain on sale of mortgage loans |  | 471,158 |  | 739,434 | 1,760,181 | 1,432,804 |
| Other income |  | 144,390 |  | 116,645 | 419,792 | 352,093 |
| Total Non-interest Income | \$ | 1,675,672 | \$ | 1,861,084 | \$5,288,270 | \$4,524,663 |
| Non-interest Expense |  |  |  |  |  |  |
| Salaries |  | 1,038,423 |  | 1,229,352 | 3,528,664 | 3,766,095 |
| Employee benefits |  | 473,033 |  | 496,890 | 1,456,175 | 1,310,812 |
| Occupancy and equipment expense |  | 542,304 |  | 560,016 | 1,656,517 | 1,590,942 |
| Other expense |  | 700,654 |  | 542,386 | 1,884,647 | 1,524,388 |
| Total Non-interest Expense | \$ | 2,754,414 | \$ | 2,828,642 | \$8,526,003 | \$8,192,237 |
| Income Before Income Taxes |  | 1,682,290 |  | 1,646,819 | 4,873,484 | 4,594,244 |
| Income Taxes |  | 315,539 |  | 305,782 | 908,654 | 843,218 |
| Net Income | \$ | 1,366,751 | \$ | 1,341,037 | \$3,964,831 | \$3,751,026 |
| Basic \& Diluted Earnings Per Share | \$ | 0.75 | \$ | 0.74 | \$ 2.18 | \$ 2.04 |

[^0]
[^0]:    Certain amounts in the prior year consolidated financial statements may have been reclassified to conform with the current year presentation.

