| Consolidated Balance Sheet |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | September 30, |  |  |
|  |  | 2012 |  | 2011 |
| Assets |  |  |  |  |
| Cash and due from banks | \$ | 4,882,824 | \$ | 355,320 |
| Short term investments |  | 2,150,000 |  | 2,420,000 |
| Investment securities available for sale |  | 48,579,694 |  | 29,522,436 |
| Investment securities (market value of $\$ 6,078,510$ in 2012 and $\$ 10,582,922$ in 2011) held to maturity |  | 6,373,148 |  | 10,525,277 |
| Federal funds sold and other overnight investments |  | 38,527,000 |  | 38,083,000 |
| Loans |  | 147,208,193 |  | 158,991,142 |
| Less: Allowance for loan loss |  | $(3,308,164)$ |  | (3,487,531) |
| Loans, Net |  | 143,900,029 |  | 155,503,611 |
| Bank premises and equipment, net |  | 5,550,354 |  | 5,462,729 |
| Bank owned life insurance |  | 7,332,405 |  | 7,089,274 |
| Accrued interest receivable and other assets |  | 3,608,780 |  | 3,338,460 |
| Total Assets | \$ | 260,904,234 | \$ | 252,300,107 |
| Liabilities |  |  |  |  |
| Deposits |  |  |  |  |
| Non-interest bearing | \$ | 37,398,956 | \$ | 35,769,615 |
| Interest bearing |  | 192,028,496 |  | 186,914,775 |
| Total Deposits |  | 229,427,452 |  | 222,684,390 |
| Accrued interest payable and other liabilities |  | 2,700,555 |  | 1,897,908 |
| Long-term borrowings |  | 0 |  | 0 |
| Total Liabilities | \$ | 232,128,007 | \$ | 224,582,298 |
| Shareholders' Equity |  |  |  |  |
| Common stock - $\$ 1$ par value; <br> Shares authorized: $3,000,000$ in 2012 and 2011; issued and outstanding: 1,979,460 in 2012 and 1,979,460 in 2011 | \$ | 1,979,460 | \$ | 1,979,460 |
| Paid in capital |  | 19,652,705 |  | 19,652,705 |
| Retained earnings |  | 9,187,842 |  | 7,721,443 |
| Accumulated other comphrensive loss |  | $(2,043,780)$ |  | (1,635,799) |
| Total Shareholders' Equity | \$ | 28,776,227 | \$ | 27,717,809 |
| Total Liabilities and Shareholder's Equity | \$ | 260,904,234 | \$ | 252,300,107 |
| Book Value Per Share | \$ | 14.54 | \$ | 14.00 |


|  |  | ent of Inc |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
|  | 2012 |  | 2011 |  | 201 |  |  |  |
| Interest Income |  |  |  |  |  |  |  |  |
| Loans, including fees | \$ | 1,862,947 | \$ | 2,067,595 | \$ | 5,646,582 | \$ | 6,161,163 |
| Securities |  |  |  |  |  |  |  |  |
| Taxable |  | 279,837 |  | 205,543 |  | 868,790 |  | 576,300 |
| Non-Taxable |  | 53,012 |  | 84,460 |  | 184,267 |  | 263,966 |
| Federal funds sold and other overnight investments |  | 19,444 |  | 20,843 |  | 50,972 |  | 55,674 |
| Short term investments |  | 7,487 |  | 8,975 |  | 25,213 |  | 27,604 |
| Total Interest Income |  | 2,222,727 |  | 2,387,416 |  | 6,775,824 |  | 7,084,707 |
| Interest Expense |  |  |  |  |  |  |  |  |
| Interest on other deposits |  | 94,100 |  | 157,324 |  | 301,133 |  | 529,930 |
| Interest on time deposits over \$100,000 |  | 47,986 |  | 99,626 |  | 165,108 |  | 336,477 |
| Other interest expense |  | 5 |  | 51 |  | 56 |  | 199 |
| Total Interest Expense |  | 142,091 |  | 257,001 |  | 466,297 |  | 866,606 |
| Net Interest Income |  | 2,080,636 |  | 2,130,415 |  | 6,309,527 |  | 6,218,101 |
| Provision for Loan Losses |  | 0 |  | 375,000 |  | 0 |  | 715,000 |
| Net Interest Income after Provision for Loan Losses |  | 2,080,636 |  | 1,755,415 |  | 6,309,527 |  | 5,503,101 |
| Non-interest Income |  |  |  |  |  |  |  |  |
| Trust and investment management revenue |  | 352,689 |  | 337,913 |  | 1,079,370 |  | 1,013,738 |
| Service charges on deposit accounts |  | 404,958 |  | 415,221 |  | 1,223,344 |  | 1,161,808 |
| Gain on sale of mortgage loans |  | 325,915 |  | 119,160 |  | 656,467 |  | 230,597 |
| Other income |  | 136,877 |  | 136,740 |  | 419,802 |  | 418,902 |
| Total Non-interest Income |  | 1,220,439 |  | 1,009,034 |  | 3,378,983 |  | 2,825,045 |
| Non-interest Expense |  |  |  |  |  |  |  |  |
| Salaries |  | 847,250 |  | 799,269 |  | 2,531,571 |  | 2,385,728 |
| Employee benefits |  | 431,111 |  | 380,784 |  | 1,237,131 |  | 1,170,302 |
| Occupancy and equipment expense |  | 483,600 |  | 461,754 |  | 1,488,913 |  | 1,400,100 |
| Other expense |  | 483,060 |  | 637,227 |  | 1,778,920 |  | 1,946,532 |
| Total Non-interest Expense |  | 2,245,021 |  | 2,279,034 |  | 7,036,535 |  | 6,902,662 |
| Income Before Income Taxes |  | 1,056,054 |  | 485,415 |  | 2,651,975 |  | 1,425,484 |
| Income Taxes |  | 302,792 |  | 91,239 |  | 734,697 |  | 217,971 |
| Net Income | \$ | 753,262 | \$ | 394,176 | \$ | 1,917,278 | \$ | 1,207,513 |
| Basic Earnings Per Share | \$ | 0.38 | \$ | 0.20 | \$ | 0.97 | \$ | 0.61 |
| Diluted Earnings Per Share | \$ | 0.38 | \$ | 0.20 | \$ | 0.97 | \$ | 0.61 |

