## To Our Shareholders

am pleased to report third-quarter results for Century Financial Corporation and its subsidiary Century Bank and Trust.
For the nine-months ending September 30, 2013, Century Bank and Trust reported net income of $\$ 2,083,000$ representing an increase of $\$ 166,000$ or $8.66 \%$, compared to net income of $\$ 1,917,000$ for September 30, 2012. Earnings per share for the nine-months ended September 30, 2013 were $\$ 1.07$ versus $\$ 0.97$ at end of third-quarter 2012

At the nine-month mark ending September 30, 2013, the return on average equity was $9.78 \%$ and the return on average assets was $1.06 \%$. Comparatively at September 30, 2012, return on average equity was $9.05 \%$ and return on average assets was $1.00 \%$.

Balance Sheet
The bank had total assets of $\$ 260,987,000$ at September 30, 2013 - - a very consistent level when compared to total assets of $260,904,000$ for the same period in 2012
tal loans ended the third quarter at $\$ 154,264,000$, an increase of $\$ 7,056,000$ or approximately $4,79 \%$ from September 30,2012 tota oans of $\$ 147,208,000$. As a percentage of the loan portfolio, the allowance for loan loss at September 30, 2013 and September 30, 2012 was $1.88 \%$ and $2.25 \%$, respectively.
otal deposits ended the nine months at $\$ 230,723,000$, a very stable comparison to total deposits of $\$ 229,427,000$ at September 30 012

Income Statement
Total combined revenue of net interest and non-interest income at September 30, 2013 was $\$ 10,019,000$ reflecting a respectable increase over September 30, 2012 total revenue of $\$ 9,688,000$
The bank's net interest income for the nine-months ending September 30, 2013 was $\$ 6,397,000$, an increase of $\$ 94,000$ when compared to net interest income of $\$ 6,303,000$ for September 30, 2012. For the three-months ending September 30, 2013, net interes income was $\$ 2,165,000$ versus $\$ 2,076,000$ for the same three month period ending September 30, 2012

The total non-interest income component of the bank's revenue at September 30, 2013 was $\$ 3,622,000$ representing an increase of $\$ 237,000$ or $7.00 \%$, compared to non-interest income of $\$ 3,385,000$ for September 30, 2012.

## Non-Interest Expense

For the nine-month period ending September 30, 2013, non-interest expense was $\$ 6,923,000$, a decrease of $\$ 114,000$ from the September 30, 2012 level of $\$ 7,037,000$.
Primarily driven by growth in the loan portfolio, a provision for loan loss expense of $\$ 85,000$ was taken in the third quarter. The yearPrimarily driven by growth in the loan loss provision is $\$ 185,000$ for the nine-months ended September 30, 2013 .

## Capital

The bank's capital levels remain very healthy. Shareholder's equity at September 30, 2013 was $\$ 28,010,000$ and $\$ 28,776,000$ at eptember 30, 2012. The key capital ratios for the bank at September 30, 2013 were: risk-based capital at $17.65 \%$, tier one capital at $16.39 \%$ and leverage ratio at $12.12 \%$.

The favorable results summarized in this report of your bank are driven by the hard work and dedication of every member of our Century Bank and Trust team. Based on the long-term approach of doing what is right for our clients -- our daily focus continues to be building, maintaining and expanding relationships. As we enter the closing months of 2013, our business services, deposit services, mortgage/retail lending, trust and investment management and operations groups will remain focused on executing their initiatives for
look forward to sharing the Management Team's 2014 plans and the bank's full year performance. Thank you all for your support and oyalty as investors, your business as customers and your referrals of new clients and relationships to Century Bank and Trust.

## Eric H. Bechhusen <br> Eric H. Beckhusen <br> Chairman \& CEO

## Directors \& Officers

## Directors

Eric H. Beckhusen Chairman \& CEO, Century Bank and Trust

Robert P. Brothers Attorney-at-Law

Bruce S.A. Gosling Certified Public Accountant, Norman and Paulsen, P.C
ohn D. Hutchinson Attorney-at-Law

Thomas G. Kramer Executive Director, ADAPT, Incorporated

## Century Bank and Trust

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Eric J. Wynes
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AnnMarie L. Sanders Commercial Loan Officer Andrea J. Strong Teller Operations Officer
Adam M. Wright Commercial Loan Officer

# CENTURY <br> FINANCIAL CORPORATION <br> CenturyBankandTrust.com 

(866) 680-BANK

Third Quarter
Report to Shareholders
September 30, 2013

Bronson • Coldwater • Nottawa
Quincy • Reading • Sturgis
Three Rivers

## Consolidated Statement of Income

2013

|  | 2013 |  | 2012 |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Cash and due from banks | \$ | 9,490,330 | \$ | 4,882,824 |
| Short term investments |  | 1,510,000 |  | 2,150,000 |
| Investment securities available for sale |  | 58,416,200 |  | 48,579,694 |
| Investment securities (market value of $\$ 11,796,385$ in 2013 and $\$ 6,078,510$ in 2012) held to maturity |  | 12,631,110 |  | 6,373,148 |
| Federal funds sold and other overnight investments |  | 10,832,000 |  | 38,527,000 |
| Loans |  | 154,264,067 |  | 147,208,193 |
| Less: Allowance for loan loss |  | $(2,897,781)$ |  | $(3,308,164)$ |
| Loans, Net |  | 151,366,286 |  | 143,900,029 |
| Bank premises and equipment, net |  | 5,669,558 |  | 5,550,354 |
| Bank owned life insurance |  | 7,566,085 |  | 7,332,405 |
| Accrued interest receivable and other assets |  | 3,505,018 |  | 3,608,780 |
| Total Assets | \$ | 260,986,587 | \$ | 260,904,234 |
| Liabilities |  |  |  |  |
| Deposits |  |  |  |  |
| Non-interest bearing | \$ | 45,140,699 | \$ | 37,398,956 |
| Interest bearing |  | 185,582,671 |  | 192,028,496 |
| Total Deposits |  | 230,723,370 |  | 229,427,452 |
| Accrued interest payable and other liabilities |  | 2,252,867 |  | 2,700,555 |
| Long-term borrowings |  | 0 |  | 0 |
| Total Liabilities | \$ | 232,976,237 | \$ | 232,128,007 |
| Shareholders' Equity |  |  |  |  |
| Common stock - \$1 par value; <br> Shares authorized: 3,000,000 in 2012 and 2011; issued and outstanding: 1,979,460 in 2012 and 1,979,460 in 2011 | \$ | 1,934,757 | \$ | 1,979,460 |
| Paid in capital |  | 19,202,709 |  | 19,652,705 |
| Retained earnings |  | 10,918,847 |  | 9,187,842 |
| Accumulated other comphrensive loss |  | $(4,045,963)$ |  | (2,043,780) |
| Total Shareholders' Equity | \$ | 28,010,350 | \$ | 28,776,227 |
| Total Liabilities and Shareholder's Equity | \$ | 260,986,587 | \$ | 260,904,234 |
| Book Value Per Share | \$ | 14.48 | \$ | 14.54 |


|  | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2013 |  | 2012 |  | 2013 |  | 2012 |
| Interest Income |  |  |  |  |  |  |  |  |
| Loans, including fees | \$ | 1,815,900 | \$ | 1,858,080 | \$ | 5,365,910 | \$ | 5,640,290 |
| Securities |  |  |  |  |  |  |  |  |
| Taxable |  | 355,572 |  | 279,837 |  | 1,066,750 |  | 868,790 |
| Non-Taxable |  | 77,310 |  | 53,012 |  | 225,504 |  | 184,267 |
| Federal funds sold and other overnight investments |  | 6,618 |  | 19,444 |  | 28,539 |  | 50,972 |
| Short term investments |  | 5,197 |  | 7,487 |  | 15,626 |  | 25,213 |
| Total Interest Income |  | 2,260,597 |  | 2,217,860 |  | 6,702,329 |  | 6,769,532 |
| Interest Expense |  |  |  |  |  |  |  |  |
| Interest on other deposits |  | 69,631 |  | 94,100 |  | 210,766 |  | 301,133 |
| Interest on time deposits over \$100,000 |  | 26,367 |  | 47,986 |  | 94,642 |  | 165,108 |
| Other interest expense |  | 4 |  | 5 |  | 32 |  | 56 |
| Total Interest Expense |  | 96,002 |  | 142,091 |  | 305,440 |  | 466,297 |
| Net Interest Income |  | 2,164,595 |  | 2,075,769 |  | 6,396,889 |  | 6,303,235 |
| Provision for Loan Losses |  | 85,000 |  | 0 |  | 185,000 |  | 0 |
| Net Interest Income after Provision for Loan Losses |  | 2,079,595 |  | 2,075,769 |  | 6,211,889 |  | 6,303,235 |
| Non-interest Income |  |  |  |  |  |  |  |  |
| Trust and investment management revenue |  | 387,486 |  | 352,689 |  | 1,140,199 |  | 1,079,370 |
| Service charges on deposit accounts |  | 414,808 |  | 404,958 |  | 1,187,609 |  | 1,223,344 |
| Gain on sale of mortgage loans |  | 232,890 |  | 325,915 |  | 883,415 |  | 656,467 |
| Other income |  | 158,203 |  | 141,744 |  | 410,602 |  | 426,094 |
| Total Non-interest Income |  | 1,193,387 |  | 1,225,306 |  | 3,621,825 |  | 3,385,275 |
| Non-interest Expense |  |  |  |  |  |  |  |  |
| Salaries |  | 926,331 |  | 847,250 |  | 2,710,720 |  | 2,531,571 |
| Employee benefits |  | 431,840 |  | 431,111 |  | 1,324,461 |  | 1,237,131 |
| Occupancy and equipment expense |  | 442,549 |  | 483,600 |  | 1,412,838 |  | 1,488,913 |
| Other expense |  | 560,609 |  | 483,060 |  | 1,474,715 |  | 1,778,920 |
| Total Non-interest Expense |  | 2,361,329 |  | 2,245,021 |  | 6,922,734 |  | 7,036,535 |
| Income Before Income Taxes |  | 911,653 |  | 1,056,054 |  | 2,910,980 |  | 2,651,975 |
| Income Taxes |  | 251,358 |  | 302,792 |  | 828,432 |  | 734,697 |
| Net Income | \$ | 660,295 | \$ | 753,262 | \$ | 2,082,548 | \$ | 1,917,278 |
| Basic Earnings Per Share | \$ | 0.34 | \$ | 0.38 | \$ | 1.07 | \$ | 0.97 |
| Diluted Earnings Per Share | \$ | 0.34 | \$ | 0.38 | \$ | 1.07 | \$ | 0.97 |

