## To Our Shareholders

I am pleased to report third-quarter results for Century Financial Corporation and its subsidiary Century Bank and Trust.

For the nine-months ending September 30, 2013, Century Bank and Trust reported net income of \$2,083,000 representing an increase of \$166,000 or 8.66%, compared to net income of \$1,917,000 for September 30, 2012. Earnings per share for the nine-months ended September 30, 2013 were \$1.07 versus \$0.97 at end of third-quarter 2012.

At the nine-month mark ending September 30, 2013, the return on average equity was 9.78% and the return on average assets was 1.06%. Comparatively at September 30, 2012, return on average equity was 9.05% and return on average assets was 1.00%.

### **Balance Sheet**

The bank had total assets of \$260,987,000 at September 30, 2013 - - a very consistent level when compared to total assets of \$260,904,000 for the same period in 2012.

Total loans ended the third quarter at \$154,264,000, an increase of \$7,056,000 or approximately 4.79% from September 30, 2012 total loans of \$147,208,000. As a percentage of the loan portfolio, the allowance for loan loss at September 30, 2013 and September 30, 2012 was 1.88% and 2.25%, respectively.

Total deposits ended the nine months at \$230,723,000, a very stable comparison to total deposits of \$229,427,000 at September 30, 2012.

### Income Statement

Total combined revenue of net interest and non-interest income at September 30, 2013 was \$10,019,000 reflecting a respectable increase over September 30, 2012 total revenue of \$9,688,000.

The bank's net interest income for the nine-months ending September 30, 2013 was \$6,397,000, an increase of \$94,000 when compared to net interest income of \$6,303,000 for September 30, 2012. For the three-months ending September 30, 2013, net interest income was \$2,165,000 versus \$2,076,000 for the same three month period ending September 30, 2012.

The total non-interest income component of the bank's revenue at September 30, 2013 was \$3,622,000 representing an increase of \$237,000 or 7.00%, compared to non-interest income of \$3,385,000 for September 30, 2012.

### Non-Interest Expense

For the nine-month period ending September 30, 2013, non-interest expense was \$6,923,000, a decrease of \$114,000 from the September 30, 2012 level of \$7,037,000.

Primarily driven by growth in the loan portfolio, a provision for loan loss expense of \$85,000 was taken in the third quarter. The year-to-date loan loss provision is \$185,000 for the nine-months ended September 30, 2013.

## **Capital**

The bank's capital levels remain very healthy. Shareholder's equity at September 30, 2013 was \$28,010,000 and \$28,776,000 at September 30, 2012. The key capital ratios for the bank at September 30, 2013 were: risk-based capital at 17.65%, tier one capital at 16.39% and leverage ratio at 12.12%.

The favorable results summarized in this report of your bank are driven by the hard work and dedication of every member of our Century Bank and Trust team. Based on the long-term approach of doing what is right for our clients - - our daily focus continues to be building, maintaining and expanding relationships. As we enter the closing months of 2013, our business services, deposit services, mortgage/retail lending, trust and investment management and operations groups will remain focused on executing their initiatives for the year.

I look forward to sharing the Management Team's 2014 plans and the bank's full year performance. Thank you all for your support and loyalty as investors, your business as customers and your referrals of new clients and relationships to Century Bank and Trust.

Eric H. Beckhusen
Chairman & CEO

# **Directors & Officers**

# **Century Financial Corporation Directors**

Eric H. Beckhusen Chairman & CEO, Century Bank and Trust Caroline P. Lowe *Certified Public Accountant* 

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Attornev-at-Law

Kelly B. Murphy President, Murphy Oil Co., Inc.

Bruce S.A. Gosling Certified Public Accountant, Norman and Paulsen, P.C. Robert W. Shedd Northshore Asset Mgt.

John D. Hutchinson *Attorney-at-Law* 

Stanley R. Welch Chairman of the Board, Bronson Plating Co.

Thomas G. Kramer Executive Director, ADAPT, Incorporated

Eric J. Wynes
President,
Century Bank and Trust

# **Century Bank and Trust Officers**

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Eric J. Wynes President

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Alicia K. Cole Assistant Vice President & Trust Officer

Michael D. Eddy Assistant Vice President

Barry R. Miller Assistant Vice President & Mortgage Loan Officer Vicki R. Morris Assistant Vice President & Mortgage Loan Officer

Donna L. Penick *Auditor* 

Katherine L. Sexton-Deck Controller

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W. Samuel Davenport III Loan Officer

Rebecca R. Duke *Marketing Director* 

Heather E. Eldridge Trust Operations Officer

Jessica A. Handy Commercial Loan Officer

Jared E. Hoffmaster Investment Officer

Jeffrey S. Holbrook Commercial Loan Officer

AnnMarie L. Sanders Commercial Loan Officer

Andrea J. Strong
Teller Operations Officer

Adam M. Wright Commercial Loan Officer



CenturyBankandTrust.com

(866) 680-BANK

Third Quarter Report to Shareholders September 30, 2013

Bronson • Coldwater • Nottawa
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Three Rivers

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	September 30,				
	2013		2012		
Assets					
Cash and due from banks	\$ 9,490,330	\$	4,882,824		
Short term investments	1,510,000		2,150,000		
Investment securities available for sale	58,416,200		48,579,694		
Investment securities (market value of \$11,796,385					
in 2013 and \$6,078,510 in 2012) held to maturity	12,631,110		6,373,148		
Federal funds sold and other overnight investments	10,832,000		38,527,000		
Loans	154,264,067		147,208,193		
Less: Allowance for loan loss	(2,897,781)		(3,308,164)		
Loans, Net	151,366,286		143,900,029		
Bank premises and equipment, net	5,669,558		5,550,354		
Bank owned life insurance	7,566,085		7,332,405		
Accrued interest receivable and other assets	3,505,018		3,608,780		
Total Assets	\$ 260,986,587	\$	260,904,234		
Liabilities					
Deposits					
Non-interest bearing	\$ 45,140,699	\$	37,398,956		
Interest bearing	185,582,671		192,028,496		
Total Deposits	230,723,370		229,427,452		
Accrued interest payable and other liabilities	2,252,867		2,700,555		
Long-term borrowings	0		0		
Total Liabilities	\$ 232,976,237	\$	232,128,007		
Shareholders' Equity					
Common stock - \$1 par value;					
Shares authorized: 3,000,000 in 2012 and 2011;					
issued and outstanding: 1,979,460 in 2012					
and 1,979,460 in 2011	\$ 1,934,757	\$	1,979,460		
Paid in capital	19,202,709		19,652,705		
Retained earnings	10,918,847		9,187,842		
Accumulated other comphrensive loss	(4,045,963)		(2,043,780)		
Total Shareholders' Equity	\$ 28,010,350	\$	28,776,227		
Total Liabilities and Shareholder's Equity	\$ 260,986,587	\$	260,904,234		
Book Value Per Share	\$ 14.48	\$	14.54		

Consolidated Statement of Income									
		Three Months Ended September 30,				Nine Mon	Ended		
						Septem	30,		
		2013		2012		2013		2012	
Interest Income								_	
Loans, including fees	\$	1,815,900	\$	1,858,080	\$	5,365,910	\$	5,640,290	
Securities									
Taxable		355,572		279,837		1,066,750		868,790	
Non-Taxable		77,310		53,012		225,504		184,267	
Federal funds sold and other overnight investments		6,618		19,444		28,539		50,972	
Short term investments		5,197		7,487		15,626		25,213	
Total Interest Income		2,260,597		2,217,860		6,702,329		6,769,532	
Interest Expense									
Interest on other deposits		69,631		94,100		210,766		301,133	
Interest on time deposits over \$100,000		26,367		47,986		94,642		165,108	
Other interest expense		4		5		32		56	
<b>Total Interest Expense</b>		96,002		142,091		305,440		466,297	
Net Interest Income		2,164,595		2,075,769		6,396,889		6,303,235	
Provision for Loan Losses		85,000		0		185,000		0	
Net Interest Income after Provision for Loan Losses		2,079,595		2,075,769		6,211,889		6,303,235	
Non-interest Income									
Trust and investment management revenue		387,486		352,689		1,140,199		1,079,370	
Service charges on deposit accounts		414,808		404,958		1,187,609		1,223,344	
Gain on sale of mortgage loans		232,890		325,915		883,415		656,467	
Other income		158,203		141,744		410,602		426,094	
Total Non-interest Income		1,193,387		1,225,306		3,621,825		3,385,275	
Non-interest Expense									
Salaries		926,331		847,250		2,710,720		2,531,571	
Employee benefits		431,840		431,111		1,324,461		1,237,131	
Occupancy and equipment expense		442,549		483,600		1,412,838		1,488,913	
Other expense		560,609		483,060		1,474,715		1,778,920	
Total Non-interest Expense		2,361,329		2,245,021		6,922,734		7,036,535	
Income Before Income Taxes		911,653		1,056,054		2,910,980		2,651,975	
Income Taxes		251,358		302,792		828,432		734,697	
Net Income	\$	660,295	\$	753,262	\$	2,082,548	\$	1,917,278	
Basic Earnings Per Share	\$	0.34	\$	0.38	\$	1.07	\$	0.97	
Diluted Earnings Per Share	\$	0.34	\$	0.38	\$	1.07	\$	0.97	