## To Our Shareholders

I am pleased to report first quarter results of Century Financial Corporation and its subsidiary Century Bank and Trust.

For the three months ending March 31, 2020, your company earned net income of $\$ 1,219,000$ or earnings per share of $\$ 0.65$. This compares to March 31, 2019 when net income of $\$ 1,131,000$ and earnings per share of $\$ 0.60$ were reported. The return on average equity (ROE) for the first quarter was $12.07 \%$ with a return on assets (ROA) of $1.52 \%$. ROE and ROA for the same period in 2019 were $11.95 \%$ and $1.47 \%$, respectively.

The bank's total revenue at March 31, 2020 is $\$ 4,191,000$ versus $\$ 4,198,000$ at March 31, 2019. Other performance measures when comparing first quarter 2020 against first quarter 2019 are: net interest income of $\$ 2,952,000$ compared to $\$ 2,994,000$; total non-interest income of $\$ 1,238,000$ compared to $\$ 1,205,000$; and total operating expense of $\$ 2,701,000$ compared to $\$ 2,771,000$.

Total assets at March 31, 2020 are $\$ 323,919,000$ compared to $\$ 318,894,000$ at March 31, 2019. Deposits closed the quarter at $\$ 272,980,000$ - this compares to $\$ 275,556,000$ at March 31, 2019.

Loans totaled $\$ 212,711,000$ at March 31, 2020 compared to $\$ 208,646,000$ a year earlier. The allowance for loan loss is $\$ 2,656,000$ or $1.25 \%$ of the loan portfolio compared to $\$ 2,612,000$ or $1.25 \%$ of the loan portfolio at March 31, 2019. There was no provision for loan loss expense in the first quarter of 2020 compared to provision expense of $\$ 45,000$ at March 31, 2019.

Shareholder equity at March 31, 2020 and March 31, 2019 is $\$ 41,443,000$ and $\$ 39,313,000$, respectively Capital ratios are strong and well above minimum regulatory requirements.

The Board of Directors announced a $\$ 0.02$ per share dividend increase at the Annual Shareholders' Meeting on March 17, 2020. Qualifying shareholders saw this reflected in their March 20, 2020 payment. The new quarterly dividend of $\$ 0.19$ per share sets the annual payout rate at $\$ 0.76$. Based on an $\$ 18.00$ stock price at March 31, 2020, this equates to a dividend yield of $4.22 \%$.

The first quarter for our company was solid. However, as we know, the severe health crisis created by COVID-19 began materializing in mid-February and has precipitated an unprecedented and rapid economic slowdown. Our focus since this historic situation began has been to provide uninterrupted financial service to our communities in a way that protects the health and safety of our clients and employees. We have also proactively engaged in our responsibility to facilitate quick and knowledgeable access to the government stimulus programs - particularly the Payroll Protection Program (PPP) loans to businesses. I encourage you to visit our website for further details on our efforts during this unique time.

I cannot fully express my admiration for our team. They have swiftly adjusted to all the altered ways required to serve, assist and counsel our customers right now. They are truly remarkable.

Though the coming months of 2020 will present hurdles, our bank and team are well positioned to navigate them with strength. Thank you for your continued support, loyalty, business and referrals to Century Bank and Trust. I look forward to reporting to you in the upcoming quarters.

Evic H. Bechhusen
Eric H. Beckhusen
Chairman \& CEO

## Directors \& Officers

## entury Financial Corporation Directors

ric H. Beckhuse
Century Bank and Tru
Iru
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Attorney at Law,
Brothers Law Office, PLLC
Jeffrey W. Budd
CPA, Utility Director, Coldwater Board
Public Utilities
James W. Gordon Certified Public Accountant, James W. Gordon, CPA, P.C.

## Century Bank and Trust <br> President

## Century Bank and Trust Officers

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Assistant Vice President \& Commercial Loan Officer
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# CENTURY 

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(866) 680-BANK

First Quarter
Report to Shareholders
March 31, 2020

Bronson • Coldwater • Nottawa
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Three Rivers

## Consolidated Statement of Income

|  | Three Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2020 |  | 2019 |  |
| Interest Income |  |  |  |  |
| Loans, including fees | \$ | 2,682,075 | \$ | 2,701,826 |
| Securities |  |  |  |  |
| Taxable |  | 236,313 |  | 264,718 |
| Non-Taxable |  | 84,535 |  | 73,219 |
| Federal funds sold and other overnight investments |  | 110,469 |  | 150,120 |
| Interest on deposits in other financial institutions |  | 14,199 |  | 15,207 |
| Total Interest Income | \$ | 3,127,591 | \$ | 3,205,091 |
| Interest Expense |  |  |  |  |
| Interest on other deposits |  | 110,870 |  | 158,843 |
| Interest on time deposits over \$100,000 |  | 27,474 |  | 43,008 |
| Other interest expense |  | 36,755 |  | 9,518 |
| Total Interest Expense | \$ | 175,099 | \$ | 211,368 |
| Net Interest Income |  | 2,952,492 |  | 2,993,722 |
| Provision for Loan Losses |  | - |  | 45,000 |
| Net Interest Income after Provision for Loan Losses |  | 2,952,492 |  | 2,948,722 |
| Non-interest Income |  |  |  |  |
| Trust and investment management revenue |  | 470,296 |  | 509,725 |
| Service charges on deposit accounts |  | 417,874 |  | 437,068 |
| Gain on sale of mortgage loans |  | 217,564 |  | 108,688 |
| Other income |  | 132,689 |  | 149,074 |
| Total Non-interest Income | \$ | 1,238,422 | \$ | 1,204,555 |
| Non-interest Expense |  |  |  |  |
| Salaries |  | 1,289,976 |  | 1,348,862 |
| Employee benefits |  | 426,157 |  | 430,422 |
| Occupancy and equipment expense |  | 507,301 |  | 496,096 |
| Other expense |  | 477,716 |  | 495,355 |
| Total Non-interest Expense | \$ | 2,701,150 | \$ | 2,770,735 |
| Income Before Income Taxes |  | 1,489,763 |  | 1,382,542 |
| Income Taxes |  | 271,255 |  | 251,128 |
| Net Income | \$ | 1,218,509 | \$ | 1,131,414 |
| Basic \& Diluted Earnings Per Share | \$ | 0.65 | \$ | 0.60 |

Certain amounts in the prior year consolidated financial statements may have been reclassified to conform with the current year presentation.

