## To Our Shareholders

Mid-year greetings fellow shareholders. It is my pleasure to report second-quarter results for Century Financial Corporation and its subsidiary Century Bank and Trust.

For the six months ending June 30,2014 , Century Bank and Trust reported net income of $\$ 1,03,000$ or earnings per share of $\$ 0.57$. This compares to net income of $\$ 1,422,000$ or earnings per share of $\$ 0.73$ for the same period ending June 30, 2013 ,

The bank's second quarter results for the three months ended June 30th are as follows:

- 2014 - net income of $\$ 638,000$ and earnings per share of $\$ 0.33$
- 2013 - net income of $\$ 729,000$ and earnings per share of $\$ 0.37$

For the six months ending June 30, 2014, the return on average equity was $7.47 \%$ and the return on average assets was $0.83 \%$. At June 30, 2013, return on average equity was $10.03 \%$ and return on average assets was $1.09 \%$

## Balance Sheet

The bank had total assets of $\$ 269,000,000$ at June 30,2014 , compared to $\$ 263,000,000$ at June 30,2013
Total loans were $\$ 163,388,000$ at June 30,2014 and $\$ 151,646,000$ at June 30, 2013. Year over the loan portfolio has seen growth of $\$ 11,742,000$ or $7.74 \%$. Total loans at 12-31-13 were $\$ 152,049,000$

The allowance for loan loss, as a percentage of loans, at June 30,2014 and June 30,2013 , was $1.77 \%$ and $1.85 \%$, respectively. A provision for loan loss expense of $\$ 30,000$ was made in the second quarter, compared to a $\$ 100,000$ expense in the second quarter of 2013

The bank's capital position continues to be very strong. At June 30,2014 , shareholder's equity totaled $\$ 30,276,000$ compared to $\$ 28,800,000 \mathrm{a}$ June 20, 2013. At June 30, 2014, key capital ratios were: risk-based capital - $18.17 \%$; tier one capital $-16.92 \%$ and leverage ratio $12.03 \%$.

## ncome Statement

Net interest income for the six months ending June 30, 2014 was $\$ 4,340,000$ compared to $\$ 4,232,000$ for the same period ending June 30, 2013.
The bank's non-interest income totaled $\$ 2,079,000$ for the six months ended June 30 , 2014. For the same period in 2013, $\$ 2,428,000$ was recognized The decrease in non-interest income is attributable to the expected significant reduction in residential mortgage refinancing activity. All other categories of the bank's non-interest income are up when comparing mid-year 2014 and 2013
ear over comparison of total revenue components as of mid-year:
Interest income - $\$ 50,000$ increase

- Trust and Investment Management revenue - $\$ 50,000$ increase

Service Charge and other non-interest income - $\$ 38,000$ increase

- Gain on sale of mortgage loans - $\$ 436,000$ decrease

Non-interest expense for the six months ended June 30, 2014 was $\$ 4,891,000$, an increase of $\$ 330,000$ from the June 30, 2013 amount of $\$ 4,561,000$ As reported at March 31, 2014, planned investments in technology and equipment along with elevated occupancy expense associated with the 014 winter month are the main contributors to this variance. In aggregate these categories June 30, 2014 to June 30, 2013.

As we close mid-year and begin executing on the second-half of 2014, it is with enthusiasm and confidence in our core strategy. Our teams remain focused on serving and growing our customer relationships in ways that drive long-term profitability while mindfully managing risk and expenses.

In closing, I again thank shareholders for your support and loyalty, your business as customers, and your continued referrals of friends, family and associates to Century Bank and Trust.

## Eric H. Bechhusen

Eric H. Beckhusen Chairman \& CEO

## Directors \& Officers

## Century Financial Corporation Directors

Eric H. Beckhusen Chairman \& CEO, Century Bank and Trust Robert P. Brothers Attorney-at-Law Bruce S.A. Gosling Certified Public Accountant, Norman and Paulsen, P.C John D. Hutchinson Attorney-at-Law
Thomas G. Kramer ADAPT, Incorporated

## Century Bank and Trust Officers

## Eric H. Beckhusen

 Chairman \& CEOEric J. Wynes President
Dylan M. Foster Senior Vice Presiden Gaylene S. Adams Vice President
Julie A. Andrews Vice President \& Senior Trust Officer
Jessica A. Handy-Drewek Vice President \& Commercial Loan Officer Donna M. Hobday Vice President Ginger J. Kesler Vice President Ronald H. Uhl Vice President David L. Wright Vice President
Alicia K. Cole Assistant Vice President \& Trust Officer
Corey L. Collins Assistant Vice President \& Deposit Services Officer
Michael D. Eddy Assistant Vice President \& Mortgage Loan Officer

Jared E. Hoffmaster Assistant Vice President \& Investment Officer
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Barry R. Miller Assistant Vice President \& Mortgage Loan Officer
Vicki R. Morris Assistant Vice President \& Mortgage Loan Officer
Andrea J. Strong Assistant Vice President \& Teller Operations Officer Adam M. Wright Assistant Vice President \& Commercial Loan Officer
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Katherine L. Sexton-Deck Controller
W. Samuel Davenport III Loan Officer
Rebecca R. Duke Marketing Director
Heather E. Eldridge Trust Operations Officer AnnMarie L. Sanders Commercial Loan Officer Kathy A. Tomson Mortgage Loan Officer

# CENTURY 

(866) 680-BANK

Second Quarter Report to Shareholders June 30, 2014

Bronson • Coldwater • Nottawa
Quincy • Reading • Sturgis
Three Rivers

June 30,

|  | June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2014 |  | 2013 |  |
| Assets |  |  |  |  |
| Cash and due from banks | \$ | 5,284,210 | \$ | 10,366,379 |
| Short term investments |  | 500,000 |  | 1,510,000 |
| Investment securities available for sale |  | 50,084,530 |  | 62,347,861 |
| Investment securities (market value of \$11,259,170 in 2014 and $\$ 12,506,783$ in 2013) held to maturity |  | 11,727,252 |  | 13,284,707 |
| Federal funds sold and other overnight investments |  | 24,074,000 |  | 9,984,000 |
| Loans |  | 163,387,746 |  | 151,645,793 |
| Less: Allowance for loan loss |  | $(2,888,276)$ |  | $(2,813,116)$ |
| Loans, Net |  | 160,499,470 |  | 148,832,677 |
| Bank premises and equipment, net |  | 5,472,434 |  | 5,746,401 |
| Bank owned life insurance |  | 7,737,580 |  | 7,508,018 |
| Accrued interest receivable and other assets |  | 3,575,570 |  | 3,491,707 |
| Total Assets | \$ | 268,955,045 | \$ | 263,071,750 |
| Liabilities |  |  |  |  |
| Deposits |  |  |  |  |
| Non-interest bearing | \$ | 46,488,493 | \$ | 45,600,353 |
| Interest bearing |  | 189,640,686 |  | 185,865,611 |
| Total Deposits |  | 236,129,179 |  | 231,465,964 |
| Accrued interest payable and other liabilities |  | 2,549,761 |  | 2,805,315 |
| Long-term borrowings |  | 0 |  | 0 |
| Total Liabilities | \$ | 238,678,940 | \$ | 234,271,279 |
| Shareholders' Equity |  |  |  |  |
| Common stock - \$1 par value; |  |  |  |  |
| Shares authorized: 3,000,000 in 2014 and 2013; issued and outstanding: 1,934,757 in 2014 and 1,939,260 in 2013 | \$ | 1,934,757 | \$ | 1,939,260 |
| Paid in capital |  | 19,202,709 |  | 19,258,101 |
| Retained earnings |  | 11,768,955 |  | 10,413,330 |
| Accumulated other comprehensive loss |  | (2,630,316) |  | (2,810,218) |
| Total Shareholders' Equity | \$ | 30,276,105 | \$ | 28,800,473 |
| Total Liabilities and Shareholder's Equity | \$ | 268,955,045 | \$ | 263,071,752 |
| Book Value Per Share | \$ | 15.65 | \$ | 14.85 |

Consolidated Statement of Income

| Consolidated Statement of Income |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended June 30, |  |  |  | Six Months Ended June 30, |  |  |  |
|  |  | 2014 |  | 2013 |  | 2014 |  | 2013 |
| Interest Income |  |  |  |  |  |  |  |  |
| Loans, including fees | \$ | 1,867,542 | \$ | 1,821,165 | \$ | 3,647,557 | \$ | 3,550,010 |
| Securities |  |  |  |  |  |  |  |  |
| Taxable |  | 317,147 |  | 373,944 |  | 656,065 |  | 711,178 |
| Non-Taxable |  | 73,281 |  | 79,618 |  | 151,533 |  | 148,194 |
| Federal funds sold and other overnight investments |  | 13,664 |  | 7,095 |  | 27,445 |  | 21,921 |
| Short term investments |  | 4,371 |  | 5,364 |  | 9,300 |  | 10,429 |
| Total Interest Income | \$ | 2,276,005 | \$ | 2,287,186 | \$ | 4,491,900 | \$ | 4,441,732 |
| Interest Expense |  |  |  |  |  |  |  |  |
| Interest on other deposits |  | 54,928 |  | 66,749 |  | 118,158 |  | 141,135 |
| Interest on time deposits over \$100,000 |  | 17,223 |  | 30,005 |  | 34,081 |  | 68,275 |
| Other interest expense |  | 3 |  | 24 |  | 7 |  | 28 |
| Total Interest Expense | \$ | 72,155 | \$ | 96,778 | \$ | 152,247 | \$ | 209,438 |
| Net Interest Income |  | 2,203,850 |  | 2,190,408 |  | 4,339,653 |  | 4,232,294 |
| Provision for Loan Losses |  | 30,000 |  | 100,000 |  | 30,000 |  | 100,000 |
| Net Interest Income after Provision for Loan Losses |  | 2,173,850 |  | 2,090,408 |  | 4,309,653 |  | 4,132,294 |
| Non-interest Income |  |  |  |  |  |  |  |  |
| Trust and investment management revenue |  | 404,717 |  | 377,479 |  | 802,375 |  | 752,713 |
| Service charges on deposit accounts |  | 413,780 |  | 405,210 |  | 785,526 |  | 772,801 |
| Gain on sale of mortgage loans |  | 118,105 |  | 335,365 |  | 213,921 |  | 650,525 |
| Other income |  | 144,090 |  | 114,928 |  | 277,358 |  | 252,399 |
| Total Non-interest Income | \$ | 1,080,692 | \$ | 1,232,982 | \$ | 2,079,180 | \$ | 2,428,438 |
| Non-interest Expense |  |  |  |  |  |  |  |  |
| Salaries |  | 858,245 |  | 917,219 |  | 1,794,951 |  | 1,784,389 |
| Employee benefits |  | 432,459 |  | 439,992 |  | 908,441 |  | 892,621 |
| Occupancy and equipment expense |  | 508,740 |  | 515,942 |  | 1,109,341 |  | 970,289 |
| Other expense |  | 571,644 |  | 425,851 |  | 1,078,133 |  | 914,106 |
| Total Non-interest Expense | \$ | 2,371,088 | \$ | 2,299,004 | \$ | 4,890,866 | \$ | 4,561,405 |
| Income Before Income Taxes |  | 883,454 |  | 1,024,386 |  | 1,497,967 |  | 1,999,327 |
| Income Taxes |  | 245,653 |  | 295,799 |  | 394,803 |  | 577,074 |
| Net Income | \$ | 637,801 | \$ | 728,587 | \$ | 1,103,164 | \$ | 1,422,253 |
| Basic \& Diluted Earnings Per Share | \$ | 0.33 | \$ | 0.37 | \$ | 0.57 | \$ | 0.73 |

